



2018 YEAR-END DEADLINES

Carrier	Key Dates	Requirements	Notes
American General	12/21/2018 12/26/2018 12/26/2018 12/26/2018 12/14/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery requirements Commission Cycle Commission Cycle	Cut-off for agents on semi-monthly pay frequency Cut-off for agents on weekly/bi-weekly pay
American National	12/06/2018 12/10/2018 12/12/2018 12/19/2018 12/27/2018 12/21/2018	Submitted to BUI Formal App Submission Formal App Submission Delivery requirements Commission Cycle Commission Cycle	Paper Application e-App Applications Daily Commissions Weekly Commissions
AXA	11/29/2018 12/03/2018 12/03/2018 12/03/2018 12/28/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Brighthouse	12/05/2018 12/07/2018 12/07/2018 12/07/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Cincinnati Life	12/21/2018 12/26/2018 12/26/2018 12/26/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements	
John Hancock	12/05/2018 12/07/2018 12/07/2018 12/07/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Legal & General America	12/27/2018 12/31/2018 12/31/2018 12/27/2018 12/28/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Lincoln Financial Group	11/29/2018 12/03/2108 12/03/2018 12/27/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	

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North American	12/12/2018 12/14/2018 12/14/2018 12/20/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Nationwide	12/12/2018 12/14/2018 12/14/2018	Submitted to BUI Formal App Submission Underwriting Requirements	
OneAmerica	12/18/2018 12/20/2018 12/20/2018 12/20/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Principal Financial	12/13/2018 12/17/2018 12/17/2018 12/26/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements	
Protective Life	11/27/2018 11/30/2018 11/30/2018 12/31/2018 12/31/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Prudential	12/17/2018 12/19/2018 12/19/2018 12/19/2018 12/19/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
SBLI	12/21/2018 12/27/2018 12/27/2018 12/27/2018 12/28/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	Regular and year-end commission cycles
Securian (Minnesota Life)	12/12/2018 12/14/2018 12/14/2018 12/21/2018 12/31/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Symetra	12/05/2018 12/07/2018 12/07/2018 12/07/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	

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TransAmerica	12/12/2018 12/14/2018 12/14/2018 12/20/2018 12/21/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
United of Omaha	12/19/2018 12/21/2018 12/21/2018 12/21/2018 12/28/2018	Submitted to BUI Formal App Submission Underwriting Requirements Delivery Requirements Commission Cycle	
Zurich	12/06/2018 12/10/2018 12/20/2018 12/26/2018	Submitted to BUI Formal App Submission Delivery Requirements Commission Cycle	