Digital Tools to Help Keep You Moving...

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Over the past two weeks, many advisors have indicated interest in tools that will allow them to continue to provide service to clients while working remotely. While BUI offers many digital platforms, here is a quick summary of the most commonly used functions:

Clicking any of the sub-titles below will allow you to access the resource (many require you to be registered at www.buiusa.com)

Run a Term Quote - Instantaneously run a term insurance spreadsheet with our multicarrier software package. **Click here** to schedule a tutorial on best practices with a member of our marketing team.

FastApp - This process allows you to instantaneously run a quote, complete a short drop-ticket and authorize the insurance carrier to complete the application on your behalf. This hyperlink will allow you to reach FAQs and a 3 minute video on how the process works. For those wishing to participate in accelerated underwriting (no exam, no medical records), this is the place to go.

<u>Electronic Applications</u> - This software allows you to complete full applications electronically and obtain e-signatures from clients. The software is intuitive, based upon the data you provide, and can give you confidence that you have submitted an application that is in good order.

<u>PreUnderwriting Questionnaire</u> - This digital form is reflexive and will drill down on the health impairments that are specific to your client. Using this link will lead to more accurate quoting and less "other than applied for" cases. The link can be completed by the client and will then be sent to BUI's in-house underwriters for review in a HIPAA-protected portal. The request will then be processed and sent to you to deliver to the client.

Quote Request Form (Advisor Use Only) - Unsure of exactly what information we need to run illustrations for your client's scenario? Is it hard to remember where to send the request? Simply save this link into your Favorites/Bookmark and you can customize the

request to your exact perimeters, which will lead to higher accuracy and quicker turnaround time.

Request an Application - Save this link to your browser and you can quickly and easily request an application from the BUI team.

E-Contracting - With this software, you no longer need to complete mounds of paperwork every time you want to get appointed. Simply complete your profile one-time and then quickly log-in and get contracted quickly when you have new cases to submit.

Detailed Product Information - Are you interested in very detailed product information? By clicking this link, you can access information about any of the hundreds of products available through BUI (risk classes, build charts, face amounts, riders, conversion information, etc.)

<u>Carrier Financial Comparisons</u> - This tool allows you to compare the financial ratings of multiple insurance carriers side-by-side or to create multi-page, "deep dive" graphs and charts regarding any life insurance carrier's finances (earnings, lapse rates, ratings, etc.).

Smart Phone Term Quoting App - This app allows you to run multi-carrier term insurance quotes from the comfort of your smart phone or tablet.

<u>Annuity Rates</u> - This link allows you to access MYGA, Fixed and Fixed Indexed annuity rates in a multi-carrier platform.

Secure Upload to BUI - This link allows you to securely upload documents to the BUI team.

Of course, these resources are not intended to replace the personal experience you have come to expect from your friends at BUI. We still have a live person answering phones and a deep bench of specialists to help you with any of your insurance planning needs. Don't be shy, give us a call at (800) 645-2841!